



APMP Practitioner Coaching Programme

The Bid Solutions APMP Practitioner Coaching Programme will help you take the next step in your personal development as a bid and proposal professional.

This APMP-certified programme is specifically designed to help attendees prepare for and pass the APMP Practitioner certification exam*. The course is available to anyone, anywhere via interactive webinar sessions. We work through the APMP Practitioner study guide subject areas in order of priority/weighting, ensuring you can approach the exam with absolute confidence.

This programme is delivered through four interactive webinars lasting two hours each. Attendees are given reading and research assignments to complete between each session. The sessions are recorded and the videos are made available for three months after the programme is complete so they can be referred back to as needed.

About the Association of Proposal Management Professionals (APMP)

APMP offers the world's first, best and only industry-recognised certification program for professionals working in a bid and proposal environment. APMP certification is the global standard for developing and demonstrating proposal management competency.

Achieving APMP Practitioner certification:

- Demonstrates a personal commitment to a career in our profession
- Improves business development capabilities
- Creates a focus on team best practice
- Gains respect and credibility of peers and clients
- Reinforces the vital importance of bid/proposal management within an organisation
- Can potentially result in higher compensation - **the Bid Solutions 2022 Salary Survey indicates progressing from Foundation to Practitioner certification resulted in pay increases of up to 10%**

More information on APMP's Accreditation Program and how to join more than 10,000 bid and proposal professionals can be found here: www.apmp.org/page/AccreditationProgram

* A fully paid APMP membership is required to take any APMP accreditation exam and separate exam fees apply. These costs are not including in the fee for this training course.